



## **CVMC News**



**December 4 Meeting Location:  
Henrico County Library – North Park Branch  
8505 Franconia Rd  
Henrico, 23227**

### **A NOTE FROM THE PRESIDENT**

I hope you enjoyed your Thanksgiving! We have a few more events left in 2019 to round out another busy year! We have our fabulous Holiday Party at the Grapevine Restaurant on Sat, Dec 7<sup>th</sup>, sign-up closed on Nov 26. If you signed-up, don't forget your \$15 or less gift for the always fun gift exchange and study your holiday trivia! If you have any questions, please contact Laurie at [Director3@centralvamustang.com](mailto:Director3@centralvamustang.com).

On Sunday, December 8<sup>th</sup> is the Mechanicsville Parade, cross your fingers on the weather!

For Dec 21<sup>st</sup>, plan to attend the first 2019/2020 winter bi-weekly lunch get-togethers. We'll meet at the Metro Diner at 5625 West Broad Street,

# ***The Galloping Gazette*** ***The Official Newsletter Of The Central Virginia Mustang Club*** ***December 2019 / Issue 396***

Richmond, VA 23230 at 11:30 This is not a local restaurant but appears to have a great [menu](#). You can drive anything, bring anyone, and a different (usually local) restaurant for each get-together. Last year, we had 12-16 people per outing. If you have a suggested restaurant, please email me at [president@centralvamustang.com](mailto:president@centralvamustang.com).

Our next monthly meetings:

Dec 4<sup>th</sup>, 7:00 PM – North Park Library, 8508 Franconia Road Henrico, VA 23227

Jan 8<sup>th</sup>, 7:00 PM – Mechanicsville Library, 7461 Sherwood Crossing Pl, Mechanicsville, VA 23111

I hope you have a terrific and safe holiday season! We have several CVMC members struggling with health issues, please keep them in your thoughts and prayers.

Also, if you have event ideas for 2020, send me a note at [president@centralvamustang.com](mailto:president@centralvamustang.com).

### **CVMC MONTHLY MEETING MINUTES**

#### **November 6, 2019**

The meeting was called to order at 7:01 pm by Graham Marsteller, Vice President, with 28 in attendance.

- I. New Members-no new members
- II. Old Member News-Brian competed in his first NASA time trial.

- III. Treasurer's Report-Graham presented the Treasurer's report for October.
- IV. Membership Report-Sandy reported we are at 158 current members.
- V. MCA Report-Dave presented the MCA report. Please see Dave's article in the monthly newsletter for the complete report. Current MCA membership is 13005 members worldwide. Be sure to let Dave know if you are participating in an MCA show so we can report accordingly.
- VI. Parades-November 24th is the Ashland parade. Details on staging will be coming soon. Mechanicsville is December 8th. The parade starts at 2pm and details will be provided as they are received. If you hear of a parade we might be interested in, please let Nickie know.
- VII. Past Events-October 12th was the last Mission BBQ of the season. October 15th was the Board of Directors meeting. October 5th-Glen Allen parade, and October 26th was the leaf cruise.
- VIII. Upcoming Events-Please check Facebook and the website for the most up to date list of events. VIR Fall Fest is November 16th and 17th. Tony will be meeting anyone interested on Saturday at Wawa, 7:00 to travel as a group. December 7th is the holiday party at the Grapevine Restaurant. You must pre-register and pay before the night of the event.
- IX. Upcoming Meetings-December's meeting will be at the North Park Branch library. January's meeting will be January 8th, with the location yet to be determined.
- X. Website/Facebook-No update
- XI. Merchandise Report-Please see Jim for any merchandise requests.
- XII. Open Agenda-Tony will be taking the trailer in on the 21st to begin the wrap. The work should take about a week to complete. Nickie is working on a dyno

day with Flim Flam, with the date TBD in 2020.

The meeting was adjourned at 7:46 pm.

## HOLIDAY FESTIVITIES

Our Holiday Party is December 7 at The Grapevine Restaurant. Festivities start at 5:45 and, as usual, we will have a good time together. For those that signed up, we look forward to seeing you. For those that did not, we will miss you.

It seems Santa (aka Papa Smurf) will be quite busy the day of the party and won't be able to join us. There are lots of little ones with a list to share with him. I hear he is checking it twice!



What a great Santa

## PARADES

CVMC attended the **Ashland Christmas Parade** on Sunday, November 24th. We had 20 cars join us. Great weather, sunny and 55 by the time we got rolling. We had every mustang generation represented too. The parade goers seemed to love the club's presence. Thanks for coming out!



**The Mechanicsville Christmas parade -**

We will be participating in the Mechanicsville Christmas Parade on Sunday, December 8th. The theme this year will be "It's a Wonderful Life". Our club is part of **Division 6**.

- **Division 6** can arrive at 1:00 PM at the Mechanicsville Elementary School (YOU MUST BE READY TO BE ESCORTED TO HANOVER VILLAGE GREEN DRIVE AT 1:40 PM).
- Address for School: 7425 Mechanicsville Elementary Dr, Mechanicsville, VA 23111
- Parade will kick off promptly at 2:00pm.
- No candy may be thrown from vehicles.
- For questions, please contact Nickie Armstrong at 804-588-8272.

\*Map is included at the end of the newsletter.

**JUST A NOTE**

From your roving reporters, we wish each of you a very Merry Christmas, Happy Hanukkah, Happy Holidays, Happy New Year or whatever you may celebrate and embrace. We look forward to 2020. That just has a nice sound to it. What kind of fun shall we have in the new year?

**VIR – FULL THROTTLE**

Tony and Graham went for the show and parade laps. Nicki and Brian were there to do their go fast thing. Wild Bill was there with his race team and he misses us all. The weather was clear but really really really cold. It was also very windy.

Graham



Full Throttle Fest: Brian and Nickie attended the track portion of Full Throttle Fest November 16th. It was a crisp day at 30 degrees which provided little to no traction. Brian set a new personal best lap time and Nickie avoided a collision with a BMW E30 spinning out in front of her at turn 3. We hope you guys and gals will consider joining us for the April VIR event!

Nickie





## MCA REPORT

Judi & I hope all CVMC members along with their family and friends have a splendid Thanksgiving.

I received a draft email on the MCA Corporate Board of Directors quarterly meeting held on August 3 in Texas. The meeting opened with a roll call of our Officers resulted in 26 attending the meeting so we had a quorum present for any business needing approval. 4 Board members were not in attendance with 5 Regional Directors attending and able to vote. The May 11<sup>th</sup> 2019 minutes were approved as written.

- **Executive Committee Report:** Steve Prewitt explained some needed changes to the expense forms for travel and thanked Board members for their work this year while outlining upcoming events for 2020 and beyond.
- **Finance Committees report:** Renasant bank, all Wells Fargo and PayPal accounts have been paid up to date. New written checks have not cleared.
- **Internet:** Jeff Mays informed Board members that the webpage construction is almost completed and has been getting a lot of use during the final phases. There are still a few problems that are getting repaired.
- **Driving Events:** Bryan Kerrick gave the Board highlights of the year and how MCA will look to partner with Driving Event companies to save on costs for the MCA members
- **Marketing:** Jeff Mays reported the committee has several projects in the works to benefit MCA and they hope to have them announced soon
- **Membership/Special Events:** Don Blackstock reported current world wide membership is 13,005. Also the committee members continue to seek out new events to attend and further MCA awareness as work to enhance more membership

MCA's President, Steve Prewitt, has an informative article in November's Mustang Times on page 4. Our editor, Don Farr, has a roundup of the shows and events of 2019 and the 4 locations of MCA national shows in 2020. Also a fantastic write-up on the Grand National show in Fredericksburg, Virginia where many CVMC members attended, with 8 members earning Gold awards pages, 12 to 26. Take a look at pages 22 and 23 to see if you recognize any of your CVMC members and friends. Check out the story honoring my good friends Rich and Pat Porter. Pat is no longer with us having left us at an AACA show. Not mentioned in the article on the Blizzard Extreme highly modified 1965 Mustang has an estimated value of around \$600,000.00, pages 28 to 30. This is a new class called "Modified Extreme" to the Modified Division which was discussed in March 2019 issue of Mustang Times, page 8. Most everyone knows the 1968 Bullitt Mustang from the movie "Bullitt" was found and the owner, Sean Kiernan, is going to let the Mustang go during the Mecum auction, January 2020. There is a very interesting interview with Sean and pictures on pages 34 to 41 to enjoy.

A membership in Mustang Club of America could be a fantastic Christmas gift for your Mustang enthusiasts.

For our new members you can join MCA on line. There are 3 different tier levels which are discussed at MCA's website [www.mustang.org](http://www.mustang.org). When you join MCA please email me at ([mcadirectoratcentralvamustang.com](mailto:mcadirectoratcentralvamustang.com)) or Sandy Robbins at ([membershipatcentralvamustang.com](mailto:membershipatcentralvamustang.com)). As an MCA member you receive "Mustang Times" magazine included with your membership which is NOT available on newsstands or anywhere else.

As always check our newsletter, Facebook calendar, and CVMC's events listings for any upcoming activities.

Article by Dave Dickey  
MCA Regional Director  
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E-mail: [mcadirectoratcentralvamustang.com](mailto:mcadirectoratcentralvamustang.com)

CVMC – MCA Gold Card Judges:  
1964 ½ to 1966 - Dave Dickey  
1967 and 1968 – Dave Dickey  
1995 to 2016 – Tony Hall

CVMC – MCA Certified Judges:  
4<sup>TH</sup> Generation: David Deusebio  
Laurie Deusebio  
5th Generation: David Deusebio  
Laurie Deusebio, Dave Dickey, Tony Hall,  
Michelle Jordon, David Lythgoe

**Ron Kody, President**  
**Richmond Ford Lincoln**

## **CVMC MERCHANDISE**

Jim Marr is working on new shirts and hats for us to go along with all of his regular swag. He is also taking orders for coats and can have your name embroidered onto them. We all may be needing something warm in short order. Jim showed new CVMC T-shirts at the Director's meeting. We can order in long or short sleeve. Check out <http://ppsapparel.com> for a complete list of available items. Let him know if there is anything you are looking for or should you find something on the site you wish to order! Remember – Jim can have the CVMC logo embroidered on items that you pick up elsewhere.  
Jim Marr  
E-mail: [director9@centralvamustang.com](mailto:director9@centralvamustang.com)



## **December 2019** **Car Hobbyist News From The Council**

I've been writing about low vehicle sales for the past couple of months. I've noticed from my own research - and search for an older vehicle - that cars and trucks just aren't selling. In fact what we used to call the big three automakers plus others have gone from publishing sales data every 30 days to quarterly or only four times a year. Years ago they used to publish sales figures every 10 days. By going to quarterly reports they hope to hide the fact that sales are down. Here are some facts from Aaron Robinson who follows sales trends for Hagery:

## **RECORD KEEPING**

Did you add or change a pony in your corral? Or add something else fun? Have you moved or changed your telephone number? Please let Sandy Robbins know so that our membership records are up to date.  
[membership@centralvamustang.com](mailto:membership@centralvamustang.com)

For the first six months of 2019 Ford passenger cars combined sales did not reach even half the sales of the F-series trucks for that time period. Ford sold 5 trucks for each car sold. If you do not include the Mustang then the combined total of Ford and Lincoln car sales were outsold by the Honda Civic. This is why Ford is halting production of cars except for the Mustang.



*Richmond Ford*  
Phone: 804-358-5521  
4600 West Broad St.  
Richmond, Va. 23230  
[www.richmondford.com](http://www.richmondford.com)

*Be sure to present your CVMC Membership Card for a Club Discount on parts in their Parts Department*

Ford sold 38,542 Mustangs in the first half of 2019. Dodge sold 28,668 Challengers and Chevy sold 24,516 Camaros. The Dodge Ram pickup series outsold Chevy Silverado pickups 299,480 to 255,463. The Mini's sold by BMW only sold 17,583 of them in the first six months of 2019. All 7 models of the Mini were outsold by the Mitsubishi Outlander Sport. Fiat only sold 5103 cars which is lower than the sagging sales of the Nissan Leaf electric car. Alfa only sold a little over 9000 vehicles.

Bottom line is people are keeping vehicles longer so fewer vehicles are being sold. The average car on the road is now 11.8 years of age. The average price of a new car is about

\$40,000 which puts them out of reach for many people. And people do not care for 6 and 7 year car loans. The longer the time period for the loan the more interest you pay.

This is from an MSN article "How Young People Are Endangering the Car Industry". "For some reason, younger Americans are buying fewer of the vehicles sold in the United States and old people are buying a larger percentage. As of 2017, more than half the new cars bought in America were by people over 55 years old. Within three decades, many of those people will be off the road, and they may not be replaced at all. New research by the Green Car Congress looked at cars and light trucks sold by buyer's age in 2007 and 2017. In the earlier year, 31% were bought by people 55 and older. That number was 52% in 2017. Worse for the industry, in 2007, 13% of cars sold in America were bought by people 65 and older. That number rose to 27% in 2017. At the other end of the spectrum, in 2007, 45% of cars sold in 2007 were bought by people under 45. That figure was only 28% two years ago."

Not only are car sales in the US falling but they are falling in China and the European Union. Plus from my research on Ebay Motors the antique and collectible vehicles are not selling. I blame high prices. In fact I have no trouble finding antique vehicles for sale for double or more their NADA value. The big auction houses report sales of collector vehicles are down millions of dollars from 2018 sales.

The day I am writing this there are 13,152 collector vehicles for sale on Ebay Motors. Only 2,670 are for sale by owner. The rest are dealer or not specified (dealers that want you to think the car is for sale by an owner). Dealers have overhead so their vehicles are priced higher. Higher prices don't help sales. Ebay used to be an auction website. Note the "used to be". Ebay Motors has continued to jack the price for reserve listings - those listings are auction type listings that people put a reserve or minimum that must be reached or the car doesn't sell. It costs \$50 to just post a car for sale on Ebay and at least an additional \$49 for a reserve. Years ago Ebay would refund the reserve if the car met reserve - no longer as Ebay keeps that money. So what do people do? They pay the \$50 and set a high price for the vehicle. And nobody bids or buys it. Another option is buy it now or best offer where a perspective buyer can make an

offer. The buy it now costs \$10 which is much less than the \$49 for a reserve listing.

What has this done to Ebay Motors? It's killed sales of vehicles. An auction starts low and lures people into bidding and they get carried away and bid more and may even end up buying the vehicle. When you spot an interesting vehicle and see that the price is way too high you just move on. In fact there is one car that has been on Ebay just a few miles from where I live for well over a year. It is priced at double what I think it is worth.

If you hunt through the cars and trucks on Craigslist you will see the same ones over and over as they just don't sell. I've listed some vehicles on CL with no results. In fact you're lucky if anyone even contacts you about the car.

In the 1960s buyers between 18 and 34 purchased more than a quarter of total new cars. Today they are less than 10% of new car purchases. Most new car buyers are over 55. For whatever reasons the young aren't buying cars like we baby boomers did. In the 1960s young buyers drove the market and it is why we had muscle cars and some real variety. Today's vehicles are either trucks or SUVs that come in white, gray, silver or black - just like kitchen appliances. Yes, there are some dull looking vehicles out there along with some ugly ones and just a few that look sharp.

It's the end of the year and I thought I should share what is going on with vehicle sales. I think sales will go up as soon as the prices drop and they do need to drop.

Looking forward to January 2020 the General Assembly will be in Richmond. This is going to be a historic session of the oldest continuous law-making body in the New World. The GA began meeting in 1619! The democrats now run everything and they have a heavy agenda. If they just enact part of their agenda there will be big changes in our state. As always, we will monitor the Assembly and check every bill and resolution for anything that could impact our hobby. All auto-related legislation will be posted on the Virginia Association of Car Councils website and if anything important pops I will post on the council website and send out emails. I doubt there will be any big changes in vehicle laws and that the Assembly session will

concentrate on the items the democrats want most.

Auto Body Restoration  
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Fiberglass Repairs

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10998 F. Richardson Rd  
Ashland, VA 23005  
804.752.0005

**Bob Dillon** email: paintbydillon@aol.com



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## CLASSIFIEDS

### **FOR SALE; 2004 Mach 1 Mustang**

40th year anniversary  
April 15th becomes a classic  
Garaged/covered  
One owner, non-smoker, no pets, no kids  
32,080 miles, Immaculate condition  
\$11,800  
Contact Ali Smith (804)426-4474  
More pictures upon request



### **FOR SALE: Deep Blue 1966 Mustang, 6**

cylinders, 76,000 miles in our garage is looking for another caring owner. Factory air and light blue interior adds to the great driving car we use monthly. Price: Contact Phil Sido 804-897-2921, phil.sido@gmail.com



### **FOR SALE: 1966 MUSTANG**

1966 Mustang convertible. Classic. Automatic, 6-cyl, 200 cc. Yellow with black interior & top. 139K mi. Original engine, chassis, interior. Really good condition, runs great. \$16,000 OBO. Matt Bley 221-7854



**FOR SALE: 1966 MUSTANG Convertible  
\$9,000**

Burgundy car with black power roof. Completely stock. Parked since 1976 and covered in secure garage. 6 cylinder automatic, engine rebuilt 1980, car runs perfectly. Some interior components missing.  
Don Wright (804) 339-6967



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curleyo1@yahoo.com

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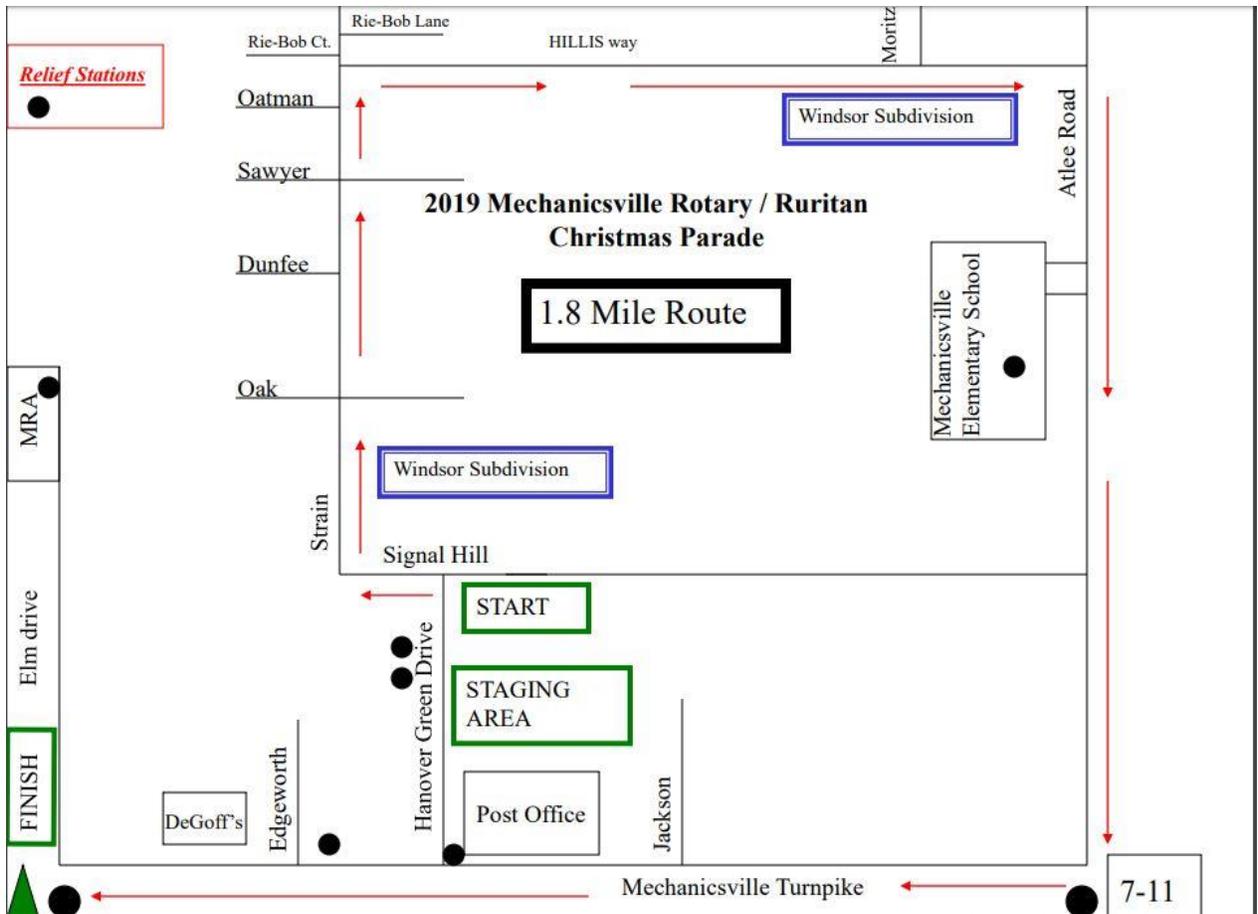
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[springshow@centralvamustang.com](mailto:springshow@centralvamustang.com)

#### **Fall Show Chairman:**

Ben Bruno  
804-338-9888  
[show@centralvamustang.com](mailto:show@centralvamustang.com)



Division 6 will be staged at Mechanicsville Elementary School and brought up Signal Hill Road, to join into the parade at Hanover Green Drive

**Mechanicsville Elementary School**

**Division 6**

**Signal Hill Road**

**Post Office**

**Mechanicsville Pike**

